

# OPEN COURSE CALENDAR 2025

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
<b>SALES EFFECTIVENESS SOLUTIONS</b>														
<a href="#">PRO-PAYBACK Selling®</a>	14-15 C	18-19 L	11-12 G	29-30 C		16-17 M		12-13 C	02-03 L	28-29 E	13-14 C	02-03 L	2	£1475 - £1725
<a href="#">Sales Essentials</a>		25 C			06 V	16 C			09 E	21 L			1	£625 - £875
<a href="#">Social Selling</a>										06 C			1	£575 - £825
<a href="#">Consultative Selling</a>				08-09 L					16-17 L		11-12 V		2	£1375 - £1625
<a href="#">Key Account Management</a>						10-11 V				16-17 C	11-12 E	09-10 L	2	£1275 - £1525
<a href="#">Value Driven Negotiation</a>								05-06 C			18-19 L		2	£1175 - £1425
<a href="#">Selling Through Distributors</a>			24-25 M			23-24 C			09-10 V			09-10 C	2	£1175 - £1425
<a href="#">Professional Telephone Selling</a>										29-30 C			2	£1075 - £1325
<a href="#">Finance for Salespeople</a>										23 M			1	£575 - £825
<a href="#">Appointment Making</a>										14 L			1	£475 - £725
<b>SALES LEADERSHIP AND MANAGEMENT</b>														
<a href="#">Sales Management</a>		03-05 C								08-10 C	04-06 L		3	£1775 - £2025
<a href="#">Sales Management Part 2</a>									29-01 M			01-03 C	3	£1775 - £2025
<b>LEADERSHIP AND MANAGEMENT</b>														
<a href="#">Management Essentials</a>	29-30 C								25-26 C		27-28 C		2	£1475 - £1725
<a href="#">Management Essentials Part 2</a>				01-02 C		24-25 L				30-31 C			2	£1075 - £1325
<a href="#">Authentic Leadership (2 Part Course)</a>									22-23 C(P1)	20-21 C(P2)			2 + 2	£2775 - £3025
<b>PERSONAL DEVELOPMENT</b>														
<a href="#">Time Management</a>											11 V		1	£575 - £825
<a href="#">Influencing and Communication</a>											20-21 L		2	£1075 - £1325
<a href="#">Finance for Non-Finance Managers</a>										28-29 C			2	£975 - £1225
<a href="#">Presentation Skills</a>						24-25 C				14-15 C			2	£1075 - £1325
<a href="#">Presenting with Impact Virtually</a>		25 V								28 V			1/2	£495 - £625

**C** Coventry   **L** London   **M** Manchester   **G** Glasgow   **E** Edinburgh   **V** Virtual

Course dates are subject to change

Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.