

OPEN COURSE CALENDAR 2025

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
SALES EFFECTIVENESS SOLUTIONS														
PRO-PAYBACK Selling®	14-15 C	18-19 L	11-12 G	29-30 C		16-17 M		12-13 C		28-29 E	13-14 C		2	£1475 - £1725
Sales Essentials		25 C			06 V	16 C							1	£625 - £875
Social Selling													1	£575 - £825
Consultative Selling				08-09 L									2	£1375 - £1625
Key Account Management						10-11 V				16-17 C	11-12 E	09-10 L	2	£1275 - £1525
Value Driven Negotiation								05-06 C					2	£1175 - £1425
Selling Through Distributors			24-25 M			23-24 C							2	£1175 - £1425
Professional Telephone Selling													2	£1075 - £1325
Finance for Salespeople													1	£575 - £825
Appointment Making													1	£475 - £725
SALES LEADERSHIP AND MANAGEMENT														
Sales Management		03-05 C								08-10 C	04-06 L		3	£1775 - £2025
Sales Management Part 2												01-03 C	3	£1775 - £2025
LEADERSHIP AND MANAGEMENT														
Management Essentials	29-30 C												2	£1475 - £1725
Management Essentials Part 2				01-02 C		24-25 L				30-31 C			2	£1075 - £1325
Authentic Leadership (2 Part Course)													2 + 2	£2775 - £3025
PERSONAL DEVELOPMENT														
Time Management													1	£575 - £825
Influencing and Communication											10-11 L		2	£1075 - £1325
Finance for Non-Finance Managers													2	£975 - £1225
Presentation Skills						24-25 C							2	£1075 - £1325
Presenting with Impact Virtually		25 V											1/2	£495 - £625

C Coventry **L** London **M** Manchester **G** Glasgow **E** Edinburgh **V** Virtual

Course dates are subject to change

Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.