

OPEN COURSE CALENDAR 2026

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
SALES EFFECTIVENESS SOLUTIONS														
<u>PRO-PAYBACK Selling®</u>		16-17 L	10-11 C	30-1 C	20-21 C	15-16 M	21-22 C	11-12 C	8-9 C	27-28 E	10-11 C	1-2 L	2	£1649
<u>Sales Essentials</u>		26 C			8 V	16 C				13V & 21 V			1	£799
<u>Consultative Selling</u>			4-5 C	15-16 C	20-21 C		14-15 C		22-23 C		18-19 V		2	£1549
<u>Key Account Management</u>	16-17 C		23-24 C			10-11 V				13-14 C	10-11 E	8-9 L	2	£1449
<u>Value Driven Negotiation</u>		17-18 C		27-28 C			4-5 C				17-18 C		2	£1349
<u>Selling Through Distributors</u>		26-27 C			23-24 C			8-9 V			8-9 C		2	£1349
<u>Professional Telephone Selling</u>							18-19 C		27-28 C				2	£1249
<u>Finance for Salespeople</u>					13 C	3 V							1	£749
<u>Appointment Making</u>	26 C				8 V	16 C				13 V & 21 V			1	£649
SALES LEADERSHIP AND MANAGEMENT														
<u>Sales Management</u>				14-16 C				26-28 C		7-9 C	3-5 L		3	£1949
<u>Sales Management Part 2</u>			10-12 C			8-10 C			28-30 C			2-4 C	3	£1949
LEADERSHIP AND MANAGEMENT														
<u>Management Essentials</u>					19-20 C				24-25 C		23-24 L		2	£1649
<u>Management Essentials Part 2</u>				23-24 C		23-24 C				27-28 C	17-18 C		2	£1249
<u>Authentic Leadership (2 Part Course)</u>					19-20 C (Pt1)								2 + 2	£2949
PERSONAL DEVELOPMENT														
<u>Time Management</u>		25 E	25C		13 V	3 V							1	£749
<u>Influencing and Communication</u>		17-18 V		23-24 C		23-24 C				27-28 C	17-18 C		2	£1249
<u>Finance for Non-Finance Managers</u>					19-20 C								2	£1149
<u>Presentation Skills</u>				14-15 V		23-24 V				6 V			2	£1249
<u>Presenting With Impact Virtually</u>		26 V		28 V						27 V			1/2	£549

C Coventry **L** London **M** Manchester **E** Edinburgh **V** Virtual

Course dates are subject to change

Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.