

OPEN COURSE CALENDAR 2026

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
SALES EFFECTIVENESS SOLUTIONS														
PRO-PAYBACK Selling®		16-17 L	10-11 C	30-1 C	20-21 C	15-16 M	21-22 C	11-12 C	8-9 C	27-28 E	10-11 C	1-2 L	2	£1649
Sales Essentials		26 C			8 V	16 C				13V & 21 V			1	£799
Consultative Selling			4-5 C	15-16 C	20-21 C		14-15 C		22-23 C		18-19 V		2	£1549
Key Account Management		16-17 C		23-24 C		10-11 V				13-14 C	10-11 E	8-9 L	2	£1449
Value Driven Negotiation			17-18 C		27-28 C			4-5 C			17-18 C		2	£1349
Selling Through Distributors			26-27 C			23-24 C			8-9 V			8-9 C	2	£1349
Professional Telephone Selling								18-19 C		27-28 C			2	£1249
Finance for Salespeople					13 C	3 V							1	£749
Appointment Making		26 C			8 V	16 C				13 V & 21 V			1	£649
SALES LEADERSHIP AND MANAGEMENT														
Sales Management				14-16 C				26-28 C		7-9 C	3-5 L		3	£1949
Sales Management Part 2			10-12 C			8-10 C			28-30 C			2-4 C	3	£1949
LEADERSHIP AND MANAGEMENT														
Management Essentials					19-20 C				24-25 C		23-24 L		2	£1649
Management Essentials Part 2				23-24 C		23-24 C				27-28 C	17-18 C		2	£1249
Authentic Leadership (2 Part Course)					19-20 C (Pt1)								2 + 2	£2949
PERSONAL DEVELOPMENT														
Time Management		25 E	25C		13 V	3 V							1	£749
Influencing and Communication		17-18 V		23-24 C		23-24 C				27-28 C	17-18 C		2	£1249
Finance for Non-Finance Managers					19-20 C								2	£1149
Presentation Skills				14-15 V		23-24 V				6 V			2	£1249
Presenting With Impact Virtually		26 V		28 V						27 V			1/2	£549

C Coventry **L** London **M** Manchester **E** Edinburgh **V** Virtual

Course dates are subject to change

Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.