OPEN COURSE CALENDAR 2026

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
SALES EFFECTIVENESS SOLUTIONS														
PRO-PAYBACK Selling®		16-17 L	10-11 C			15-16 M	21-22 C		8-9 C			1-2 L	2	£1649
Sales Essentials					8 V			11 V			10 V		1	£799
Consultative Selling													2	£1549
Key Account Management		16-17 C		23-24 C		10-11 V						8-9 L	2	£1449
Value Driven Negotiation											17-18 C		2	£1349
Selling Through Distributors									21-23 V			8-9 C	2	£1349
Professional Telephone Selling								18-19 V					2	£1249
Finance for Salespeople													1	£749
Appointment Making											12 V		1	£649
SALES LEADERSHIP AND MANAGEMENT														
Sales Management													3	£1949
Sales Management Part 2			10-12 C									2-4 C	3	£1949
LEADERSHIP AND MANAGEMENT														
Management Essentials							28-29 CB				23-24 L		2	£1649
Management Essentials Part 2													2	£1249
Authentic Leadership (2 Part Course)													2 + 2	£2949
PERSONAL DEVELOPMENT														
Time Management			25 C										1	£749
Influencing and Communication				23-24 CB									2	£1249
Finance for Non-Finance People					19-20 C								2	£1149
Presentation Skills													2	£1249
Presenting With Impact Virtually													1/2	£549

C	Coventry	**L**	London	**M**	Manchester	**E**	Edinburgh	**V**	Virtual	**CB**	Cambridge

Course dates are subject to change
Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.

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