

OPEN COURSE CALENDAR 2026

Tack TMI Course	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	Days	Price
SALES EFFECTIVENESS SOLUTIONS														
PRO-PAYBACK Selling®		16-17 L	10-11 C			15-16 M	21-22 C		8-9 C	27-28 V	4-5 C	1-2 L	2	£1649
Sales Essentials					8 V			11 V			10 V		1	£799
Consultative Selling											18-19 V		2	£1549
Key Account Management		16-17 C		23-24 C		10-11 V					10-11 V	8-9 L	2	£1449
Value Driven Negotiation											17-18 C		2	£1349
Selling Through Distributors									21-23 V			8-9 C	2	£1349
Professional Telephone Selling								18-19 V		27-28 C			2	£1249
Finance for Salespeople										21 V	18 V		1	£749
Appointment Making											12 V		1	£649
SALES LEADERSHIP AND MANAGEMENT														
Sales Management											3-5 L		3	£1949
Sales Management Part 2			10-12 C									2-4 C	3	£1949
LEADERSHIP AND MANAGEMENT														
Management Essentials							28-29 CB				23-24 L		2	£1649
Management Essentials Part 2										27-28 C	17-18 C		2	£1249
Authentic Leadership (2 Part Course)										27-28 C (Pt2)			2 + 2	£2949
PERSONAL DEVELOPMENT														
Time Management			25 C							21 V	18 V		1	£749
Influencing and Communication				23-24 CB						27-28 C	17-18 C		2	£1249
Finance for Non-Finance People					19-20 C					27-28 C			2	£1149
Presentation Skills													2	£1249
Presenting With Impact Virtually										27 V			1/2	£549

C Coventry **L** London **M** Manchester **E** Edinburgh **V** Virtual **CB** Cambridge

Course dates are subject to change

Please note: If you have three or more people interested in a particular course, we would be happy to create a new date.